

THE YEAR BEGINS



It does indeed and even at this early stage things are taking off in the very best sort of way. The AGM held in Suite No. 1 at the Park Plaza hotel was attended by 25 people, more than enough for the 20 person quorum required. The Minutes of the Meeting will be shown separately from this item but the major event of course was the election to office of our new President, Martyn Eustace, Andy Thompson to Vice-President and the presentation of the Past Presidents' badge to outgoing President Malcolm Lane-Ley. Also Phil Carr has kindly taken on the role of PICT Treasurer. By nature these meetings are brief and business-like as other duties call like the need for food and drink upstairs, so with little further ado, as the end of meeting gavel came down, like a battery of Atlas rockets, up we went.

Those of us fortunate enough to be invited to the President's Bar (thank you Martyn) met Martin Bayfield

our Guest Speaker. Martin has been capped 33 times for England & British and Irish Lions. At 6ft 10 ins he is not a man with whom one could engage in a long conversation, at least whilst standing up. The angle at which the head must be held in order to maintain polite eye contact requires a set of neck muscles not given to us mere mortals. A very interesting man but I should have stood on a chair.

The bars were full of Trade folk and their guests, the noise levels reaching that dull roar you get at any take off, and as events developed, this was quite a take off.....more anon. Just before 1pm we were called to Lunch, 330 of us sitting down in the spacious Ballroom at 10 person circular tables. The Top Table concept had been dispensed with this year with the VIP's sitting with us Common Horde, all laudably democratic except one had to search the horizon to check who was taking wine with whom! A nice touch was the placing of oversized red bow ties at certain seats. These became Table Captains responsible for the running of the table games and collections which were in the form of a Silent Auction where one can bid for items secretly, a table raffle and the well established and ever popular Heads & Tails Game. No need to describe that one I think, except to add that it was all very good fun and got the event off to a flying start. I should mention that each table was adorned with a full size rugby ball signed by Martin Bayfield which was the table raffle prize.

CONTENTS

Sporting Lunch 2011	.....1
Website	.....3
From the Editor's Pen	.....3
Profile of our New President	.4
Quiz Nights	.....5
Angling Section	.....6
Golf Section	.....8
SHANKS Section	.....10
Charity Golf Day	.....12
Tennis Section	.....12
New Treasurer	.....13
200 Club Winners	.....13
Cricket Section	.....14
Where Are They Now?	....14
Letter from the Paper Trail	.16
Trustees Report 201017
AGM Minutes 201118
Sporting Lunch 201219
Easy Reference20

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Sport was very much the theme today with Rugby at its core. Lunch was served and when cleared away the “chef” was called to the stage by a slim young lady dressed in hotel management attire. It soon became apparent this was a spoof and that the musical part of the event was upon us when with a deafening roar the sound system kicked in and we were entertained to songs from the shows such as Phantom of the Opera, Chicago and Mamma Mia and of course “nessun dorma”. In truth it was a bit loud.

Fred Haines made a cracking speech as would be expected, followed by a thoughtful Martyn Eustace speaking of the great changes that were coming through our Industry just now. With 150,000 employed across the Trade he pressed for greater efforts in recruiting new members to PICT. He was fulsome in his praise of our Secretary Anne James for her steadfast and loyal work for the Charity and presented her with a bottle of champagne. The applause was both loud and long and concluded with

a toast to the Guests.

It was now the turn of Martin Bayfield to speak. Martin entertained us royally with stories of rugby both on and off the pitch and had the room in stitches. After a short break he came back to act as Auctioneer and made a great job of selling sporting artefacts such as signed cricket bats, footballs, boxing prints etc. One of the prizes was a lunch with Nick Owen which was won by Vince Collins. As nothing in life is ever totally perfect this part of the afternoon went on perhaps a tad too long leaving less time for the assembled host to socialise. A lesson for the future here.

With a total of close to £13,000 raised for the Charity on the day, this was a resounding success and augured well for the future.

Bev Steele



The Haka came to London



One of the singers and a delighted party



*Martyn & Anne busy with raffle results
....always something to do*



Bev Steele attempting eye contact with Martin Bayfield



www.pictuk.com

PICT WEBSITE

Please note the PICT Website address. Members and potential Members will find it friendly and accessible. The Editor would like to stress that though we are a charitable organisation we are still very much a social society

built upon a structure of sporting activities made suitable for most abilities from tyro to semi-expert.

Do look at the sports section joining pages which will give you prompt contact with the section secretaries. It cannot be stressed

enough that our aim of promoting good fellowship is still based on regular sporting activities throughout the year. The address is:

www.pictuk.com

FROM THE EDITOR'S PEN



It would be incorrect to say at this juncture (I write this towards the end of May) that the "Year Begins"...that has been covered with the Front Page story but for the Sporting Sections things really are beginning with the golfers and anglers and others out there in this glorious weather doing their stuff. We look forward to receiving their reports and pictures as the year progresses. This, the 9th edition of the Newsletter will be for publication on the Web only, a

necessary economy in these rather straitened times, but we shall be going for a print edition in all its glory in December.

Under the watch of President Martyn Eustace a truly substantial start has been made to the funding of the Charity for 2011 with that remarkable £13,000 total donation from the Sporting Lunch in March. With such funding we really can do some good bringing at least a modicum of relief to those less well endowed with health or wealth. To this end the Committee and Trustees are busy with the sensitive work of finding those less fortunate folk with a Paper Trade background to whom a benefit can be made.

What with the Royal Wedding and President Obama's speech in the Hall of Westminster and the cracking weather we have been enjoying at least in the South there

is much to lift the heart. I must guess there are those further up-country who perhaps have not been having such a good Spring but, (there is an upside to most things you know) your gardens are looking better than our dusty patches down here! It just might rain one day.

Your support is appreciated at all levels, not just from those that join in the sporting programmes. It was good at the Lunch in March to see just how "together" the Trade still is despite the many and constant changes. Do check out the sporting sections and give a call to the secretaries of those activities that are of interest to you. Finally a vote of thanks to the Officers of the Charity for their good and tireless work, all for the benefit of others.

Bev Steele

PROFILE OF OUR NEW PRESIDENT



Since my early days in the industry, selling for Howard Smith Paper after a post-university management training period at the old Sunderland paper mill of Domtar, through my time as an agent with VRG and then through my later merchanting career, the Stationers' Social Society, now the Paper Industry Charitable Trust, has been an institution at the heart of our industry. I am very proud and honoured therefore to have been asked to take my place at the helm of this organisation with such an important place in our industry.

I have been advised that a brief history of your President is usual, so please forgive these ramblings as I exercise my duty.

I found myself 'in paper', like a lot of others, because of family connections. My father, who originally worked for Samuel Jones, was the original importer of the Howard Smith range of papers made in Canada. So successful were these fine papers, after the austerity period of the

war and the necessarily limited range of UK produced papers, that, in the 60's, Howard Smith began their own sales operation in the UK. So perhaps it was inevitable that I would find my way into the exciting world of paper, or so it was for many years!

So my career began when 'tonne less 5%' off the list price was a real deal and bulk packed had not yet been invented. Customers didn't often go bust and stock was the key to success with records that were a dark art mastered only by those with a grumpy fondness for dog eared card systems. The main perk for the long suffering stock controller was the regular visit to the warehouse, fag in hand, to check if the stock was actually there.

From merchanting I moved to being a paper agent at VRG. An honourable trade that takes a remarkably small margin on sales and exists by informing the principal mill that the market is extremely difficult and is best left in an agent's capable hands. Here I learned a lot of trading skills to see me through later years. Single-handedly I ruined the UK production of coloured paper by importing exciting colours from Germany, where runs of colour were in the 100s of tonnes rather than the 10s - and at much lower consequent prices.

I then moved into toilet paper where I first learned that having something different was not an embarrassment and a problem but an opportunity to make a killing.

Floral toilet paper may not have been in previous high demand, but once offered by Sainsbury, my first customer, the ladies of middle England rewarded me handsomely with container loads of the stuff being demanded very quickly.

Another valuable lesson, learned from VRG MD Geoff Poole, is that you never should be persuaded by older and wiser industry colleagues to be the one who leaves his credit card at the reception of a London late night club! My consequent expenses were quite remarkable but generously paid with a very stern warning.

And then itchy feet took over again. Chris van Hoorn, who had started his own merchant, Contract Paper, decided to buy the then ailing Howard Smith Paper business. Invited to join him I relished the challenge of getting back to merchanting and I am very proud of Howard Smith's achievements over many years which included the relocation of the whole organisation to a new automated warehouse facility in Northampton; in its time, and perhaps even now, the largest of its kind in Europe.

The organisation underwent a succession of owners but under the direction of George Dean, my predecessor as CEO, maintained a sense of direction and purpose that enabled HSP to grow from its traditional beginnings into one of the UK's largest and most successful paper distributors. If I

learned anything here, it was the joy of working with great enthusiastic people who worked and played hard.

But new challenges always emerge and the opportunity to take on the ailing Premier Paper Group was perhaps the hardest but enormously satisfying time of my career. Again, with the help of a tremendously talented and loyal team, we achieved our objectives and turned the business around in remarkably short time, creating a valuable asset for the shareholders. Our subsequent bid to buy the business was trumped but the team can look back at their success with an enormous sense of achievement.

So now I run my own Consultancy business, Newvizion, but my energies are almost totally focused on the Two Sides organisation, which is fast growing into a global initiative to promote the sustainability of Print Media. We live in the most difficult of times for our industry. Corporate and Governmental cost savings are resulting in reduced marketing expenditure and, at the same time, we are faced with the challenge, the first since Caxton invented the

printing press and threatened the livelihood of the multitude of scribes, that paper may not, in the future, be the communication medium of choice. At times when sustainability is high on all our agendas paper is incorrectly perceived as a threat to forests whereas, in reality, it is a renewable and recyclable product which demands that forest are maintained for future generations.

So I find myself once more faced with a difficult task but, having enjoyed and benefited so much from this great industry, it is incredibly satisfying to be doing something so positive at this important time.

And PICT is yet another opportunity to make a difference. So much good work has been done by previous Presidents who recognised that the time for social gatherings has now passed and have changed the organisation into a Charitable Trust with a real sense of purpose. The theme is now set for an annual sporting lunch open to all members who will be encouraged to bring staff and clients, and also take up sponsorship opportunities, creating an enjoyable event that

raises money for the Charity to spend on worthwhile causes. Having raised £13,000 this year, and anticipating a greater attendance in the Olympic year of 2012, I would hope to see the lunch becoming the major annual fundraiser for the Charity in future years.

In my remaining months as President, I would like to ensure that the Charity communicates itself throughout the industry and people are aware of our existence. We may not now be a wealthy or expanding industry but PICT exists to assist those who have been associated with paper in their working lives and will continue to find support for those who have fallen on hard times.

As with all such organisations, the Charity benefits from the hard work of a few people who give their time to the various committees and sporting events. We need to encourage more people to join the Charity. My message to all CEOs is to please encourage your colleagues and staff to participate in PICT and take just a brief time to consider that there are those who will need our help.

QUIZ NIGHTS

Vice President Andy Thompson tells us there will be 3 Regional Quiz Evenings all taking place on Wednesday October 12th with a 7.15am start.

The venues have yet to be arranged. Please keep your eye on the PICT web page for these details.

ANGLING SECTION

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DATES FOR YOU DIARY 2011

ALL FLY FISHING

**Week commencing 10th October – River Test –
date to be confirmed**

**Thursday 10th November – Syon Park,
Chiswick, London**

COLTSFORD MILL - Thursday November 11th 2010

How quickly an organiser's feelings can turn from euphoria to gloom! The day before was glorious and I felt that it was just like old times with 16 people booked to fish at Coltsford for the final event of the year, only to hear the atrocious weather forecast that eventually meant that, coupled with sickness in two cases, only 8 anglers turned out. The weather was as wild as predicted and for the non-angling readers I will try and paint a picture.

Using a thin rod 9' to 10' long and weighing just 4-5 ozs, we try and cast 25 metres of line, 2mm thick and tapering, to send a small imitation fly with accuracy and delicacy to land gently on the water. All of this being done whilst the QE2 bridge was closed to all vehicles because of the strength of the wind!!

Nevertheless, Coltsford Mill still retained its charm and we met in the morning for a leisurely cup of coffee in the warm and comfort of the bar, before plucking up the courage to brave the elements. The fishery is made up of the Mill Pool, Willow Lake and a sequence of Cascade Pools and with the low number of anglers we were able to spread out and pick a position

where the howling gale could be used to some advantage depending on ability and whether one is right or left handed.

Despite the weather, it was not long before guest Ron Gorin was seen carrying the first trout of the day and in fact it proved to be a very productive day for most of us. There were the inevitable tangles with trees, shrubs, rushes and any other obstacle into which our flies were blown. Dennis Cole reported losing his cast in a tree at least three times but by the end of the day ended with 3 fish. The sun did come out for about 5 minutes after lunch before the rain swept in again so the photos belie the true conditions.

I managed to cajole a fish from each of the three different fishing

areas mentioned above, which was particularly satisfactory, as I had set that as my personal challenge for the day. In fact 5 of us went home with full catches and only Brian Hill and Robert Taylor struggled to catch, ironically winners of the Monk Trophy for the last two years. It just goes to show that despite the conditions, the fishing was good, the company enjoyable and those unable to make it missed what could be described as a "memorable" day.

MONK TROPHY

In the absence of Gerry Overy who was leading the field before this event, the winner of the Monk Trophy for 2010 is yours truly, George Fowler, followed by Gerry Overy and Dennis Cole.



Dennis Cole (l) and Brian Hill (r) at Willow Pool

RIB VALLEY LAKES - Thursday 24th March 2011

Seven members and four guests met at Rib Valley on a glorious spring day with sun all the way and a light breeze producing a pleasant ripple on the water of Millenium Lake. We were all there to fly fish for trout as no one had taken up the coarse fishing challenge – a pity because they have two good coarse lakes at the fishery.

For some it was an early start, especially as I took a phone call from Keith Huxtable at 7.30 asking whether it was a PICT fishing day. He couldn't understand why there was nobody else there but some of us take a rather more relaxed approach to our day's fishing!

Needless to say, by the time I arrived at 9 o'clock, Keith had already landed two Rainbow trout – a

good start to the season. The fishing proved to be challenging but most people did manage to catch with the guests upstaging the members and best catch of the day going to Granville Ainley who caught 6 weighing 10 lb 5oz.

The early start obviously paid dividends as Keith ended with best catch for a member of 3 fish weighing 7 lb. This puts him into the lead for this year's Monk Trophy, which is awarded to the member with the heaviest catch over all meetings.

If you would like to come along and try your hand at fly-fishing please contact me. You will always be most welcome and rods and tuition are usually available.

FRENSHAM LAKES – Thursday 5th May 2011

A very good turnout with 10 members and 3 guests on a very pleasant, fine, sunny day, after early cloud and even a shower on the way to Churt. When I arrived just after 8.30 one of our guests, Ron Gorin, had already taken two Rainbow Trout from one of the six lakes that make up the fishery. As there were already a number of rods out on the main lake, I made my way to the lower lake and very quickly had a fish fighting on my line.

I always like to try and catch fish in each of the lakes, so I moved up to a lovely, small, deep pool by

the car park and sure enough took another very swiftly – it looked as though it was going to be a great day, especially as we are able to fish catch and release at Frensham. This means that fish can be put back to fight another day.

Moving on to the main lake it seemed that the early run of catches had come to an end and people were moving round and changing flies in an attempt to catch. It was some time before the action started again, notably Dennis Cole catching regularly after the lull.

The weather was fine enough for us to sit out at lunchtime and enjoy our picnic lunches and a good old chin-wag about the trade, fishing and many other subjects. It was obvious that Dennis had had the best of the morning although most people had been successful.

After lunch, it was Brian Hill who took over prising a number of fish from one of the small top lakes while guests Granville Ainley and Ron Gorin also kept their rods bending.

I had a wonderful afternoon with lots of fighting fish on for some time but all eventually threw the hook so can't be counted as a catch – nevertheless exciting sport.

Some comments were received that it was a bit crowded but I think we all managed to find a spot to fish and most people ended the day with fish.

From the view of an organiser it is great news because it means that higher numbers than usual turned out, one thing that I can't predict and I think most people find it a delightful fishery even if it is rather that smaller than most.



Gerry, David, Andrew, Robert, Dennis, Granville

MONK TROPHY

This is presented each year to the member catching the heaviest weight over all four outings and after the first two events it is very close at the top – Brian Hill leads with 22lb 4oz closely followed by Dennis Cole and Keith Huxtable both with identical weights of 19lb 9oz. So, all to fish for in the remaining trips of the year.

GOLF SECTION

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DATES FOR YOU DIARY 2011

Summer Meeting

Tues, 19th July - Guildford Golf Club

Autumn Meeting

Thurs, 22nd Sept - Cophorne Golf Club

Spring Meeting - Friday 20th May 2011

The PICT Spring meeting was the first event of the year held in conjunction with PAGS at the West Herts Golf Club near Watford. The golf course was in magnificent condition for this time of the year albeit very hard and fast and the weather could not have been kinder to us, sunny and warm all day.

28 players took part which included 10 guests. We understand the current business climate is very difficult but we are hoping that more PICT players in particular could put the Golf dates in their diaries and enjoy a good day out from the stress of the office.

The morning round was a singles Stableford competition with players competing for the David Fordham Memorial Goblet for handicaps 16 and under and the Syd Humphries trophy for handicaps 17 and above. In the afternoon there was a 13 hole St. Andrews greensome competition for the Swedish Trophy which is a magnificent horn. We should also mention that one of the highlights of the day was John Tompkins, a PAGES guest, shot a HOLE IN ONE .

David Fordham Memorial Goblet

Winner John Ireland [31 points on count back]
 Runner up David Houseman [31 points]

Syd Humphries Trophy

Winner Roger Grant [34 points]
 Runner up Barry Fowler [33 points]

Afternoon Competition The Swedish Trophy 13 hole St. Andrews Greensomes

Winners Robin Sponder and Dan Barrett with a fantastic 33 points.

Roger Grant

The Whitehead Salver – 1st June 2011



Peter Laming presenting The Laming Shield to Richard Bennett



Roger Grant being presented The Whitehead Salver by John Bardsley

The teams from PICT, PAGES (Paper Agents Golf Society) & PTGS (Paper Trade Golfing Society) assembled at 12 noon on a beautiful, sunny June day to

compete for The Whitehead Salver, the Paper Trade Team Competition Trophy. Each society entered a team of 7 players, slightly down on previous years but good support in the current economic climate. After enjoying a traditional golfers lunch of ham, egg and chips the three society captains teed off at 1:00pm. As always teams of 3 competed with stableford scoring. The course was in fine condition with some good and some “encouraging” scores being returned by all players. After play drinks and sandwiches were served on the terrace when the teams were delighted to welcome Mr & Mrs Peter Laming to the trophy presentation.

Results as follows:

The Whitehead Salver was presented to Roger Grant, PICT Captain, by John Bardsley, PAGES Captain, and last year’s winners.

The Laming Shield was presented by Peter Laming to Richard Bennett with 36 points, just beating Peter Goldsmith into 2nd place (35 pts).

Richard Bennett



Some of the players on the terrace

SHANKS SECTION

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SHANKS SPRING OUTING - 10TH MAY 2011

Well, what can I say about this day? Close to perfection? Yes I think so. Let me paint you a picture. The weather was simply perfect, the sun splitting the heavens, the Lombardy poplars shimmering and swaying in a cooling breeze wafting across the flat lands of Hampton Court Palace Golf Club with the Tudor chimneys of the Palace itself in the distance. One gets the feeling of being “somewhere” on a course like this. The parrots gave us an air show and the more or less completely tame deer simply observed us at close range and getting this time in no-one’s way. No John (Deer) van der Pump moment here. He hit a deer in the derriere with a rising ball during a previous meeting. It would have been good for all except perhaps the deer to report a similar incident here but... for Country File watchers I can report that the wildlife remained entirely un-bruised.

To business. The Runners and Riders.

12 Happy Shanksers in all. They were, and

in no particular order, Matt Ingram, President Martyn Eustace (we were very honoured), Chris Godfrey, Bob Green, Rod Benwell, Rob Seymour, Mike Kerlogue, Mike Gee, Martin Randall, Chris Bell, Bev Steele and Paul Mahney.



The Shanksers at the Hampton Court Palace GC May 2011

We were broken down (that’s about right!) into 4 teams of 3 the theory being that we would put in individual scores with our white balls, and with the issue yellow “Shanks” ball we would score as a team, this yellow ball to be played by each player in turn. We were photographed at the start by Bob (Commodore) Green and issued with Kit Kat choccy bars by Mike (Kit Kat) Kerlogue (who else?) just to sustain us and off we went.

Scores? Well, we don’t really do scores. Mistakes, clangers, and disasters score more with Shanks than a good score but, blokes in general are competitive so I suppose some mention must be made of the numbers.

Bob (Commodore) Green came in 1st with 31 points with 2nd places shared by Bev (Slicer) Steele, Rob (Frenchy) Seymour and Kit Kat, each with 30 points.

Yellow Ball Team winner was Team A but owing to a Shanks moment cock up by, and on pain of death I shall not utter the name of the perpetrator, who didn’t double the points score (which is what you do for the yellow ball comp) it went to Team C with 56 points made up of Mike Gee, Martyn Eustace and Kit Kat but who cares? As the author was in team A it stung a bit but I shall recover.

The prizes are like a bran tub so no-one except the winners can remember who got what. Mike Robertson of International Paper very generously donated many of the prizes and many of these were in the form of very smart designer golf attire. Thanks Mike.



Frenchie Seymour with his team



Bev Steele and a deer watch in wonder at Chris Bell's drive

The big prize is the Steve Beckett Trophy which went to Matt Ingram leader of Team B who took his team from the 13th green to the 16th tee. If Captain Cook had have made such an error he'd have missed Australia which would be French now. They played the 16th, realised their error then returned magnificently to play the 14th and 15th and then the 16th for the second time. As Shanks moments go this wasn't too bad.

Tony. We left the club house in reasonable order, did a bit of dusting, turned the lights off and locked up.



Martin Randall with the yellow ball



Captain Mike (Kit-Kat) Kerlogue presents the Steve Beckett Trophy to Matt (Wrong Way) Ingram

The meal was unusual in that we had a curry which was very good. Dinner was very convivial indeed.

Nick (Tony Jacklin) Steidl was otherwise detained but very kindly allowed us to play his course. Thank you

Kit Kat who is all things Shanks to us now tells us the next outing will be Wednesday, 28th September at Welwyn Garden City Golf Club. Details are on the website.

Lastly, and perhaps a little more seriously, we must thank Mike (Kit Kat) Kerlogue for organising this occasion which went off splendidly. For the record we raised £150 for PICT which is really what it is all about. Thanks Mike.

Bev Steele

CHARITY GOLF DAY - 6th October 2011



Fred Haines tells us he has booked Rothley Park Golf Club, Rothley, Leicestershire as the venue for this important match for 6th October.

Please contact him by email:

Fred_Haines@fedrigoni.co.uk for details.

This is a cracking event and a beautiful golf course.

TENNIS SECTION

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Annual Tennis Tournament - Thursday, 15th September

Northampton County Lawn Tennis Club,
Church Way, Weston Favell, NN3 3BX. I
can also confirm this year that by the time
we get there the changing rooms will have
been overhauled with new facilities

including new showers for both ladies and men. The old men's changing room which was separate to the club has been turned into a coach's room.

The timings are:

9.15-10 am meet, greet and register when tea, coffee and biscuits will be available. 10.30 am is the pre-lunch Round Robin. Lunch will be served at 1pm. 1.45 - 4pm are the Quarter Finals and Semi Finals of both the PICT Trophy and PICT Plate. 4pm tea and cakes will be served whilst the Finalists prepare for the Finals at 4.45. The Presentation will be held in the Bar at 6.30 unless the winners are attending the Dinner.

We then retire to the hotel at 7pm to refresh ready for the meal at the Holiday Inn, Northampton, Bedford Road, NN4 7YF. Tel 0870 4007314.

The presentation dinner is only a 5 minute drive away from the tennis club. Rooms will be available at a discount for those that would like to stay overnight.

I will confirm costings once known. This year's charity, should we be fortunate enough to have a lump sum left over, will be split 50/50 as usual between PICT and this year Birmingham Children's Hospital.

INTRODUCING OUR NEW TREASURER



New Treasurer - Phil Carr

Brian Hill stepped down last year from his role of the past several years as Treasurer to PICT and Phil Carr heard the call to join and he has very kindly offered his services to the Charity which is very much a plus for us...but, what of the man himself? What follows I think is a fascinating account of a very high achiever.

Phil was born in Guildford, soon moving to Fleet in Hampshire achieving a BA in Finance with Accounting and an Associate of the Chartered Institute of Management Accountants. He worked and trained in the City of London for a City based firm of Chartered Accountants before transferring within the firm to help set up and grow a newly acquired Epsom office. In all he spent 6 years in the City and 5 in Epsom. In 1997 he joined a Peterborough based company to advise on the full listing to the London Stock Exchange progressing to become one of the youngest Group Finance Directors on the Exchange. He joined Robert Horne Group in 2002 as Group Financial Controller then moving to Howard Smith Paper Group as Group Finance Director in 2007. He then became Regional Chief Financial Officer for PaperlinX European Region of

UK, Ireland, Spain & South Africa in 2008, the position he currently holds. All in all we have our financial affairs in a very safe pair of hands indeed.

At school and at college Phil was a keen rugby player captaining sides at numerous age and club levels though telling us is sadly just a spectator these day often to be heard to say "it wasn't like this in my day!" He is an enthusiastic golfer, though, again in his words, not accomplished due to time spent at work and travelling. He enjoys reading, cars, films and the occasional DIY when bullied into it.

He has been married to Carolyne for 21 years with one daughter Megan and they live in rural Lincolnshire.

200 CLUB

The first draw of the 200 Club was made on 11th March at the PICT Sporting Lunch and the winners were:

1st	£250	Neil Haslam
2nd	£100	Martin Randall
3rd	£50	Dennis Cole

The second draw was held after the Committee Meeting on 17th May and the winners were:

1st	£250	Stephen Mason
2nd	£100	Malcolm Lane-Ley
3rd	£50	Neil Haslam

It couldn't have happened to a nicer bunch of people!

WHERE ARE THEY NOW



Irmgard Smith, Senior Sales Administrator/UPM Kymmene, retired 2000

Irmgard came to live in London from her native Germany with her English artist husband Ernest in 1959. She had studied English at school and on her own admission was pretty good at it so when in 1961 she joined Wiggins Teape at Gateway House, No 1 Watling Street, the timing was immaculate as WT were at that time expanding their interests into mainland Europe. She worked under

Midwinter Hobson which may ring a few bells with those who worked within the hallowed walls of Gateway House. She stayed until 1966 leaving to give birth to daughter Tania.

In 1974 she returned to the Trade joining John Heyer Paper, a perfect fit if ever there was, with their several German Mill agencies such as Nordland and Zanders. Here she worked with David Mitchell leaving with him to go to Nordland as Sales Office Administrator when they established their own London office in Temple Chambers EC4. She remembers this as an "interesting" time, it being when the paper shortage struck, a situation the author also remembers very well; a spasm within the Industry that couldn't last and like most spasms it didn't, but as Irmgard said, it was "interesting". The early '80's was a time when mills across the world were combining or absorbing each other, others sadly just closing. A period of great change. Nordland and

several other mills integrated with UPM Kymmene and Irmgard moved to, in her words, very nice offices in St James where she worked as Senior Sales Administrator, latterly under Richard Bennett. This was her situation until she retired in 2000.

She admits to having had a "fabulous time" within the Industry. She was the first lady member of the Stationers Social Society, is a valued member of PICT and tells me she enjoys meeting old friends at the Dinners now Lunches. She is self evidently not one to "let the grass grow", being a Friend of Covent Garden, a Friend of the Royal Academy with an abiding interest in literature, theatre, music and fine art.

At risk of embarrassing her further I must tell the readership what a joy it was to meet this engaging, cultured and delightful lady at her charming house in central London.

Bev Steele

CRICKET SECTION

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PICT Cricket Section Secretary Mike Robertson tells us a "20-20 over" match has been arranged, PICT v Robert Horne for Thursday 23rd June. Venue is Wollaston Cricket Club in Northants. For further details contact Mike and please do your best to support this event.

LONDON PRIDE SOCIETY LUNCH - 21st April



John Garlick Esq., doing what comes naturally..handling the money

The November 11th 2010 Lunch, our first as a luncheon club, was such a resounding success we figured then there was much to build upon so with 21st April comfortably close to St Georges Day we chose that day. Owen Davies and Paul Woollett got to work and with their organisational skills, made up a comprehensive mailing list of ex-Members of the LPS. These were duly polled and invited to the Lunch. The truth is the turnout, for all sorts of

perfectly legitimate reasons, was not great with just 8 of us on deck. With this number the room used in November was booked at the Boot & Flogger wine bar in Red Cross Way for 12.30pm and as before proved ideal.

Despite the comparatively small number of attendees we had a grand time with much hilarity.

The 27th October has been noted in the dairy for the next lunch meeting.



This Band of Brothers were Harry Mills, (resplendent in red), Owen Davies, Mike Rust, Bev Steele, Stephen Vail, Ken Howard, Phil Worsley and John Garlick.

For those ex-Members who wish to attend please make a note of this. If you wish to bring a friend please do so but do let us know so a suitable size venue can be booked.

Bev Steele

OBITUARY

We have just learned of the sad passing of Past President, Barry Aplin. A full obituary shall be written later of this charismatic man. We wish at this juncture to simply extend our sympathy and support to Barry's wife Jackie and the family and all who knew and loved him.

LETTER FROM THE PAPER TRAIL



by Margaret Curle
Tel: 01442 234600
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www.thepapertrail.org.uk

Hello PICT members – yes, we at The Paper Trail are still here – and yes, still promoting the sustainability and values of paper and print to adults and children alike.

The latest news is that we are in the process of heavily promoting our visitor centre – having just assigned a distributor to get our leaflets into hotels, eateries and other attractions in the Herts, Beds and Bucks areas, as well as Euston station. We have already attended two exhibitions this year – one in association with Enjoy Herts Tourism and the other with our own stand at a show in Essex, where I was rushed off my feet promoting the mill to interested parties – and we have already had

future bookings from these shows.

We still have lots of schools booking trips, be they enterprise days or just for tours – unfortunately one thing we are finding this year is that some schools are having difficulty funding the coach transport. But once they are here – they all thoroughly enjoy their experience with us.

Like everywhere else in this economic climate, our conferencing side is being affected, but this is one area which I would like to promote to you the industry. What better place to have a conference or sales meeting – we are close to the M25, M1, on the mainline from Euston and a stones throw from Heathrow and Luton – we can offer varying sized rooms at reasonable rates – we can always add a tour of Frogmore Mill into your day. And don't forget that by booking an event with us – your money goes directly to helping the charity fulfil its aims in promoting our industry to the outside world.

We are still running our popular Paper Appreciation Courses – not to make budding papermakers – but to enable those that work with the substrate to understand it better. John Watson is still leading these courses in his own inimitable style. As mentioned in my last column,

John is no longer employed by The Paper Trail, but is happy to continue leading our Paper Appreciation Courses and is also an enthusiastic volunteer as and when he can. John is a director of two companies that some PICT members may already be aware of – Martor UK, the industrial safety knife specialist, and Paper Life, supplier and specialist in equipment and services for paper based industries.

Frogmore Paper Mill's vintage fire engine also continues to cause a WOW wherever it goes – now back on the road after a broken crankshaft – it can often be seen dashing to various shows and events to promote The Paper Trail. It lastly 'dashed' along the M25 to attend the Rickmansworth Canal Festival – which we have just heard attracted around 30,000 people! Maybe my uniform had something to do with that!

And on that note ... ! If you would like to know more about how you can help us at The Paper Trail or what we can offer you, please give me a call or e-mail me.

Margaret Curle

REPORT BY THE TRUSTEES 2010

OBJECTIVES

The Objectives set out in the Trust Deed are unchanged and cover the Advancement of Education and Relief of Hardship.

The Assets and Income of the Trust do not yet enable Trustees to recommend an Educational project which would make a meaningful impact in the Industry. Rather Trustees have concentrated upon answering the steady receipt of applications for the relief of hardship within the Paper Industry. It is Trustees' opinion that with the current degree of rationalisation in this industry, requests for assistance from distressed and necessitous persons should be protected, and that provision for a continuation of this support should be provided for in the Trust's budget.

GRANTS PAID:

Regular payments	£4,100
Other Grants and donations	£2,794
Total distribution during 2010	£6,894

The 2010 Budget was £15,000 and Trustees have kept this as a minimum figure for 2011.

As mentioned Trustees feel there may be a larger number of people in the industry who will need assistance. Some may feel reticent to come forward and therefore suffer in silence and it is Trustees' intention during 2011 and onwards to try to make the work of this area of the Trust more widely known, and to overcome the reticence of those who may be in need and who qualify within the rules of the Trust.

Once again there has been liaison with both SAFFA and the Royal British Legion and with Social Services of one or two Local Authorities.

Signed *Barry Fowler*

Signed *Patrick Shorten*

(Directors with responsibility for recommending grants).

WE WANT TO HELP

PICT's (Paper Industry Charitable Trust) prime reason for existence is to give grants and aid to those requiring such whether an individual or institution. We ask that you consider this carefully and if you know of a member or ex-member of the Paper Industry experiencing hardship who could benefit from some financial help please let us know.

Your request will be put before a board for consideration. This will be done discreetly and in confidence. Kindly contact either Patrick Shorten (01844 237250) or Barry Fowler (07770 943952).

AGM MINUTES 2011

MINUTES OF THE ANNUAL GENERAL MEETING HELD ON FRIDAY, 11TH MARCH 2011 IN THE PARK PLAZA RIVERBANK HOTEL, 18 ALBERT EMBANKMENT, LONDON SE1 7TJ COMMENCING AT 11.10 AM.

The President, Malcolm Lane-Ley, took the chair. There were 25 members in attendance.

1. The Minutes of the Annual General Meeting held on 26th February 2010 were proposed by Joe Piggott, seconded by Stephen Mason and unanimously approved.

2. The President welcomed everyone to the meeting and reported on his year of office.

3. Apologies for Absence were recorded from: Clive Duncan, Owen Davis, George Fowler, Lionel Scott, Tony Spicer, Peter West, Mike Windett.

4. Presentation of Accounts for the period 1st January 2010 to 31st December 2010. Phil Carr presented the Accounts. He thanked Brian Hill for the preparation of the Accounts.

John Garlick, the Independent Examiner, was thanked for his enormous help with the Accounts and John was warmly applauded by those present.

The adoption of the Accounts was then proposed by Mike Gee, seconded by Barry Fowler and carried unanimously.

5. Election of Directors

The President announced that following a Past Presidents' proposal, the Committee recommended that Martyn Eustace be elected President for 2011. This was proposed by Fred Haines, seconded by Mike Gee and unanimously approved. Malcolm Lane-Ley then invested Martyn Eustace with the Badge of Office. The new President thanked the meeting and was warmly applauded.



Outgoing President Malcolm Lane-Ley congratulates Martyn Eustace on his Presidency for 2011

Martyn Eustace then took the Chair. His first duty was to announce that it was the Past Presidents' recommendation that Andy Thompson become Vice President for 2011. This was proposed by Barry Fowler seconded by Ron Ingarfield and unanimously approved. Andy Thompson was then invested with the Vice-President's badge and thanked the meeting. He was warmly applauded.

The appointment of the Treasurer Phil Carr to take over from Brian Hill was proposed by Jeremy Martin, seconded by Stephen Mason and unanimously approved.

The appointment of the Secretary Mrs Anne James was proposed by Ron Ingarfield, seconded by Peter Bothwick and unanimously approved.

According to the Articles of Association the longest serving Elected Director has to retire but is eligible to stand for re-election. Barry Fowler retired but was re-appointed. This was proposed by Andy Thompson, seconded by Jeremy Martin and unanimously approved.

The meeting closed at 11.30 am.

DATE FOR YOUR DIARY

FRIDAY, 9TH MARCH 2012
ANNUAL SPORTING LUNCH
RIVERBANK PARK PLAZA, 18 ALBERT EMBANKMENT,
LONDON SE1 7TJ

This year's PICT Sporting Lunch raised a record £13,000 for the Charity and we would specially like to thank those who donated prizes and took out sponsorship. With the event now firmly established, we would like to ensure that we plan well ahead for 2012 and aim to build upon this year's attendance and success.

Some lessons have been learned and we are preparing a less rushed program, ending slightly earlier with more time for networking. But the key elements; a sporting theme for the Olympic year, and a highly entertaining event, remain at the centre of our plan. PICT welcomes spouses and partners to the lunch and hopes that the event will also be used by organisations to introduce staff to the Charity and also for client or supplier entertainment.

We have booked the same venue, Park Plaza Riverbank on Friday, 9th March 2012 and expect 400 people. We don't want to turn anyone away next year, so please email Anne James anne@pictuk.com if you would like to reserve a table. If you can also help us raise money again next year by sponsoring parts of the event or providing auction prizes e.g. corporate entertainment tickets and boxes, holidays and high value items, these would be greatly appreciated. Ticket and sponsorship costs are great value and have been held to the same levels as last year.

Why not join us to have some fun helping others.

Individual donor £15 per year

Corporate donor £5 per year

E-mail anne@pictuk.com for details

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(formerly Stationers' Social Society)

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paper industry charitable trust
PICT

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