## 2013 BUILDER

## CARL M. HANSEN COMPANIES



952-912-9895 www.CarlMHansen.com



Carl Hansen, Heather Hansen, Daniel Muzzio

Years in the business: 80+

We are best known for ... our reputation for quality workmanship and construction. For over 80 years, we've established a track record of building high-end custom homes in Minneapolis and Edina, which speaks to our ability to weather economic storms and maintain good, long-standing relationships with the best subcontractors and suppliers in the business. Real estate agents tell us all the time that Carl M. Hansen homes command a premium in the marketplace due to our reputation for quality workmanship and construction and outstanding customer service.

What price range do you build? \$850,000 and up

What after-sales services do you provide? We are a small, family-owned company and—as a result—our clients have direct access to the principle of the company at nearly any time. Our after-sales services range from constructing new additions to helping clients install lightbulbs in hard-to-reach areas. We live, work, and build in Edina and are very accessible to our clients should they need our help.

The main incentive among buyers is to

... find a builder who will help them achieve their dream home. Quality, budget, design, and location are probably the top defining factors for the scope of a project. We combine these factors with unparalleled customer service. We also believe in educating our clients on the build process—the materials and workmanship that go into the construction of the home—and the choices they have at their disposal.

What—when it comes to your career—would you most like to be remembered for when you retire? Our quality, honesty, and great service. As a third generation builder, we maintain the family's long-held commitment to a personal approach in building. Our complete command of the process, keen eye for detail, and commitment to exceptional workmanship bring stunning homes and elated homeowners to any neighborhood.

- Carl M. Hansen