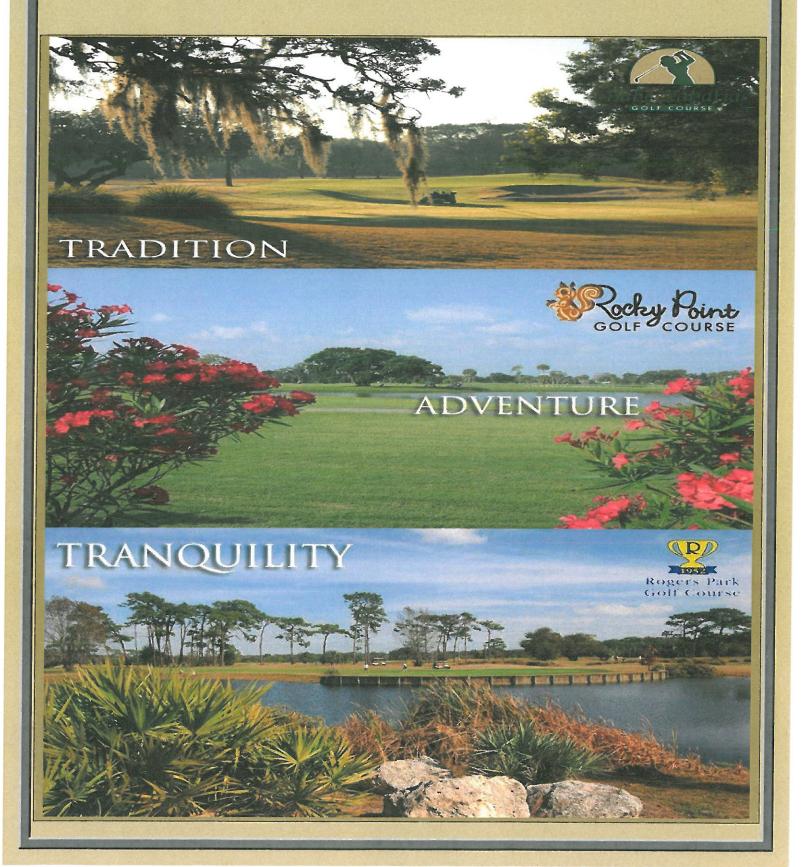
# TAMPA SPORTS AUTHORITY GOLF COURSE BUDGET FY 2011 - 2012



#### TAMPA SPORTS AUTHORITY GOLF COURSE BUDGET FY 2011-2012

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#### **Executive Director's Municipal Golf Course Budget Report**

finding creative ways to operate more like private enterprise.

#### Introduction

I am pleased to present the recommended budget for the fiscal year 2012.

This budget was developed with the involvement of staff members and included a full review by the Authority finance committee. With the ongoing downturn in the economy and the financial challenges at the City of Tampa, this budget was developed to reduce the TSA's overall financial reliance on the City. The contribution request for FY 2012 is a 21% decrease in our request from the previous year. The Authority has reduced over 81% of its work force over the past four (4) fiscal years and made significant modifications in operating and staffing policies to create these reductions in costs. The Authority management has created a business plan for the golf courses and a long range strategic plan for the overall Authority to assist us in reducing our operating contributions and

#### **About the Authority**

The Tampa Sports Authority is an independent special district, created by the Florida Legislature in 1965, to construct and manage sports and recreational facilities in Hillsborough County. The Authority's vision is to provide economic development and enhance the quality of life through sports and recreation. The Authority has no taxing power, but rather acts as an enterprise fund utilizing user-fees to subsidize its operating costs. As a result, all of its major capital construction projects, from the original Tampa Stadium, Golf Courses, St. Pete Times Forum, George Steinbrenner Field and Raymond James Stadium have been accomplished by working closely with the approvals and financial support of Hillsborough County and the City of Tampa.

Babe Zaharias, Rogers Park and Rocky Point are municipal golf courses owned by the City of Tampa. The Authority has managed these courses since mid-1970 with the expressed mission of maintaining reasonably low prices for the benefit of the golfing public and welcomed approximately 104,600 golfers in FY 2011. Provided within this report is a survey of rates from several local public courses that shows the TSA offers some of the lowest green fee rates in the region.

#### **Contribution Request**

This year's anticipated operating and maintenance (O&M) expenses outlined in this document require the Authority to request a contribution of \$877,788 from the City for next year's contractual obligations. This contribution is based on an operational subsidy of \$330,550 and projected capital costs of \$547,237. The Authority has an existing Inter-local Agreement with the City of Tampa which states the City shall be responsible for any operating shortfalls realized by the courses. The Authority does not have an O&M Reserve Fund because of ongoing operating shortfalls over the past ten (10) years.

#### Revenues for FY 12 were developed from the following assumptions:

- 1. The Authority is experimenting with dynamic pricing where prices will be increased during high demand periods and reduced during low demand periods
- 2. Special events are projected to decrease in frequency from 2011 budget
- 3. Revenues are projected to decrease by \$49,639 from the 2011 budget but are projected to be \$66,874 higher than 2011 projected revenues (based on management's present projection for final revenues for 2011)
- 4. Increased membership revenues (membership program and TSA Card)
- 5. Increased tournament play due to new Business Development Director position
- 6. Development of a junior golf tournament series
- 7. Adverse weather revenue losses were incorporated throughout the budget in lieu of projecting a specific month where adverse weather will affect revenues

#### Expenses for FY 12 were developed from the following assumptions:

- 1. No annual cost of living increases
- 2. Modification of scheduling and overtime policies
- 3. No increase in Health care costs
- 4. 3% reduction in FRS contributions (employees to cover)
- 5. Operating Expenses are projected to decrease slightly in relationship to expenses in FY 11
- 6. Insurance costs have decreased based on City of Tampa placing property insurance on their policy (Authority provides General Liability insurance)
- 7. Depreciation is again included in the audited statements (Authority and City of Tampa have moved all property and equipment depreciation to the Authority financial statements)

The following schedule shows actual and projected contributions from the City of Tampa:

Description	Budget FY 010-11	Projected FY 10-11	Budget FY 11-12
Operating Revenues	\$3,184,124	\$3,067,606	\$3,134,480
Operating Expenses	\$3,571,239	\$3,486,317	\$3,464,503
Net from Operations	(\$387,115)	(\$418,711)	(\$330,550)
Capital Costs	\$343,241	\$343,241	\$547,237
Profit/(Loss) including capital	(\$730,356)	(\$761,952)	(\$877,787)
Additional Funding Needed		\$31,591	
Total City of Tampa Contribution	\$730,361	\$761,952	\$877,787

#### **Budget Notes**

- 1. <u>Accrual Accounting:</u> The Authority's golf course budget is presented on an accrual basis. Monthly financial statements along with budget documents are presented on a full accrual basis of accounting.
- 2. <u>Total City of Tampa contribution:</u> Contribution amount is a sum of the following numbers: present year operational losses, capital investments, actual losses from previous years.
- 3. Resolution of "Due To" amounts: The City of Tampa fully funds operations and maintenance (O&M) at the municipal golf courses. A "Due To" from the City of Tampa to the Authority developed starting in FY 2004 and was resolved in FY 2010. Since this budget note was of significant importance in the 2011 budget presentation, we have included this note to identify that this financial issue has been resolved between the City of Tampa and the Authority.
- 4. <u>Depreciation</u>: Depreciation has been reintroduced to the Authority audited financial statements. The Authority has worked with the City administration and Authority auditors to determine that depreciation expense for the course is better suited to be represented on the Authority's annual financial Audit. Depreciation is not included in any financial requests from the Authority to the City of Tampa since it is a non-cash occurrence within the financial statements. Depreciation will not be included in the monthly financial statement for ease of reading but will be included in the year end Audited financial statements.
- 5. <u>Revenues:</u> While revenues appear to decrease 3% in the budget sheet, this decreased in revenue is based on developing the budget based on actual financial projections in FY 11. The FY 12 budget reflects a slight increase in play over the FY 11 budget year.
- 6. <u>Salaries</u>. Wages include full-time, part-time and over-time estimates and corresponding benefits such as social security, retirement and health insurance. No cost of living or merit increases are budgeted for fiscal year 2012.
- 7. <u>Capital costs</u>: Reimbursement for proposed capital costs is provided by the City of Tampa net of any operating surplus.
- 8. <u>Income tax</u>: The Authority is a governmental agency and therefore exempt from Federal and State income taxes under provisions of the Internal Revenue Code and the Florida Income Tax Code, respectively. There are no provisions for income taxes in the budget.

#### **Mission Statement**

To plan, develop, promote and maintain a comprehensive complex of sports and recreation facilities of the use and enjoyment of the citizens of Tampa and Hillsborough County.

#### Our Role

To facilitate the construction and operations of needed user-fee supported sports and recreational facilities. To encourage and not compete with the private sector. "User-fee supported" distinguishes us from a Parks and Recreation Department.

#### **Vision Statement**

To provide economic development and enhance the quality of life through sports and recreation.

### TAMPA SPORTS AUTHORITY BOARD OF DIRECTORS

Frank DeBose Chairman



Appointed 7/05 by the Mayor Term Expires: 6-30-13

Tony Muniz Vice-Chairman



Appointed 6/07 by the BOCC Term Expires: 6-30-15

Randy Larson Secretary-Treasurer



Appointed 6/09 by the BOCC Term Expires: 6-30-13

Mary Alvarez



Appointed 6/08 by the Mayor Term Expires: 6-30-11

Kalyn Brandewie



Appointed 7/03 by the Mayor Term Expires: 6-30-11

Don DeFosset



Appointed 8/11 by the Governor Term Expires: 7-1-13

Ken Hagan



Appointed 11/10 by the BOCC Ex-Efficio

Dana Ludwig



Appointed 8/09 by the Mayor Term Expires: 6-30-13

Vincent Marchetti



Appointed 8/01 by the BOCC Term Expies: 6-30-13

#### Frank Reddick



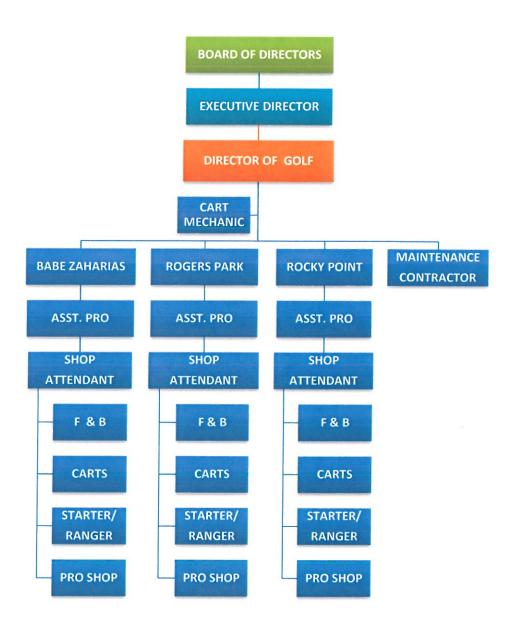
Appointed 4/11 by COUNCIL Ex-Officio

**Andrew Scaglione** 



Appointed 6/07 by the BOCC Term Expires: 6-30-15

#### **ORGANIZATIONAL CHART**





										GOLF COL	Tampa Spor RSE OPERATE TATEMENT OF	COLE COURSE OPERATIONS COMPONENT (SNIT COMPINING STATEMENT OF REVENUE AND EXPENSES	ENT UNIT ID ENPENSES										Г
	2000		BARE ZAHARIAS	HARLAS		h			ROCKY POIN	INT	richarda (	repaired on a Sall Basis			ROGERS PAR	VEK				TOTALEDY	TOTAL STATE OF THE CALL VICTOR		T
	W.I.U.	NCTU-AL	BUTARIT	PROFICED	RUMET	TOTALS	MTM	ZUPS ACTIVAL	RETAILS	PROFICTED	RUNAL B	TOTALS	ACTICAL.	2016 ACTUAL	BUTXET	PROFFERD	PI ZNZ PI	FOUR YEAR	Seed A	2010	2011	2112	!
Operating Revenue Golf fees Acchanics Freed & Dacronne	712.719 602.08	41.976	61.157	818,651 47,854	\$21,120 46,770	4.244.026 260.996	951,497	858,257 68,433	928,228	904,772		349,112	656.098	524.552			5.5	8.5		77.0		e ei	F.3
Memberships Drumg range	9,735	0 0 88 0 0 0	9,667	23,000	25,500	694,618 77,490	21,363	20,426	147.051	12.15 21.55 51.55 51.55	26,500	125.027 896.211	9,596	8,780	116,120	14,026	159,171	59.22					411.859 67.984
Total operating revenues	1.137,953	976,617	1.107,045	1,027,942	1.027.572	\$ 277,129	1,248,963	1.133 (69)	029 544 1	1 20¢ 7 20¢		2023307	CONTRACTOR	+ Ann Co	2007	901 90	67.700	306.329	-				5.250
Operating Revenues Percentage Increase(Decrease) from Prior Vear	50		13.0	.8.	0.0	-18/-		.6.	ś	96		100		7	001700	CONCESS OF	NH3%6	4,187,356	251.406	-	3,154,124 3,067,606	606 3,134,450	077
Operating Expenses Cost of merchandise sold Cost of fewel & Beverage	49,337	10.252	42.8.59	35.553	33.932	197,803	968.85 E18.84	44,611	11.C.95	37.829	\$0.50\$	776.077	36,007	35,304	40.927	39.634	24,331	176.203		20070			74
Chibbouse operations Course maintenance General and administrative	465.976 535.905 181.037	370.805 521.454 184,004	342,744 \$21,295 171,501	320.761 \$21.951 167.608	347,982 \$24,746 170,395	1,845,268 2,625,331 874,545	435.002 604.216 206.700	17.25.72 217.973 21.925	400.294 400.294 539.033 196.615	3,202.42 3,295.81 192.530		2.017.246 2.00.230 959.203	\$17,034 \$17,034 \$52,670 189,545	420.354 564.757 209.806	381,334 546,862 191,368	371.531 544.453 192.501	43,727 356,846 578,543 180,233	223.733 2.047.099 2.747.035 963.451		124339 [3 1213432 1.12 1.665953 1.60 605.735 559	137.916 139.57 1.125.372 1.071.635 1.606.910 1.605.935 559.452 552.639		141.506 1.031.162 1.601.007
Total operating expenses	1,250,886	1.148.678	1.126.546	1.094.062	1.120.818	5.770.950	1,343,231	1.299.091	1.237.825	1.197.234	1.200.005	6.277.387	1,338,744	1.274.265	1,206,328	1.194.501	113 620	6 147 431	2 000 000		THE SAME AND ASSESSED.		1
Operating Expenses Percentage Increase(Decrease) from Prior Year	-30%	-100-	ő	- S	ěi	ξ.1 7	-13%	į.	v.	le le	49	Ę	-30%	š,	ů,	*.y*	4		-	-	+		100
Non-operating revenues(expenses)	(1.570)	(17.943)	(66)	(63)	(66)	(19201)	(\$ 666)	(23,842)	(655)	(331)	(339)	(712,05)	(2.111)	(18.861)	(102)	96)	(96)	(21.17)		(60.646)			(528)
Operating & Nonoperating Loss Before Grants and Contributions	(144.503)	(189.964)	(19,600)	(66.212)	(93.345)	(513.625)	(99.934)	(189.843)	(12,484)	6,164	41,577	(254.520)	(346.365)	(785 (35)	(186 930)	1079 6507		000					
Operating contributions	154.834	579,794	19.600	44,245	D	802.514	241,097	558.764	12,344	1875	0	866.929	297.569	762.313	355,031	284.251	(5/8//84)	1.699.154	692,500 1.5	(932.391) (38	387,115) (418,711)		(330,551)
DROP (Potential Financial Impact)												0			c			0		$\parallel$	$\parallel$	е	0
Contributions	10,331	389.830		(17.927)	(93.345)	288.889	141.163	368,921	0	60.747	41.577	612.408	(148.796)	209.749	0	(74.411)	(278,784)	(292.152)	2.698	968.501	(0) (31.	(31.591) (330	(330,551)
Loss(Gain) Percentage After Contributions By Goff Course, By Floral Year Totals	21%	20%	*60	%91	28%		14%	20%	3%	-1%	-12.58%		,459,	29%	92%	%98	84%		%0u1	100%	%001	100%	%00 <u>1</u>
FY 2010 Auditor Adjustments to Asset Base reconciling to City of Tampa Asset Base		821,174		e		\$21.174		577,940			500	\$77.940		635,872				635372					
Capital Expenditures Funded by City of Tampa see attached capital purchase schedule fiscal year 2012	3,407	069'56	104,709	104,709	174,408	48(2.923	101.10	97,962	13.15	131,481	£,22	727.599	27.191	73.267	2507.01	107.052	3/2/191	485.857	121.999	276.919 34	343,241 343,241		547.23
																			1			-	T

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L	s	7	

174,408.40

174.408.40	161,295.40	211,533.20	
5,200.00	5,200.00 Security Camera System	5,200.00 Security Camera System	
		1,000.00	
2,500,00	2,500.00 Pumps	2,500.00 Pumps	
2,500.00	2,500.00 Kitchen Equipment	2,500.00 Kitchen Equipment	
1,000,00	1,000.00 Computer	1,000.00 Computer	
10.000.00	10,000.00 Contingency Projects	10,000.00 Contingency Projects	
4,700,40		13,339.80	
10 522 40	49.532.40 Capital Lease Carts	57,787.40 Capital Lease Carts	

21,265.00

Estimate

BABE ZAHARIAS

Estimate

ROGERS PARK

32,000.00 Roof Maintenance

Estimate

ROCKY POINT

1,980.00 Cart Barn Paint 3,150.00 Window Tint\*

10,000.00 Parking Lot

Repair Maint Building\*

Paint Clubhouse Clubhouse Roof

Cart Barn Paint

Paint Maint Building Pro Shop renovation

Capital Projects FY 12

7,865.00 | Cart Building Improvements

4,000.00 Clubhouse Carpet

2,180.00 | Bathroom Renovation

5,718.00 Repair Maint Building 4,800.00 Pro Shop Renovation

42,000.00 Coquina Shell

1,500.00 Landscape Front Entrance

18,000.00 Course Improvements 11,000.00 | Pro Shop Renovation

27,211.00

3,365.00

Golf Course Bathroom Renovation

1/4 Cart Path Improvements

Course Improvements

10,000.00 Coquina Shell

Wash/Load Station construction\*

5,167.00 7,980.00 20,060.00 6,000.00 5,000.00 20,000.00 5,839.00

4,000.00

3,365.00

Golf Course Bathroom Renovation

Sand Bin\*

20,000.00 Course Improvements

Cart paths

4,000.00 Entrance Doors\*

5,000.00

\* Estimate not yet confirmed

Security Camera System

**Driving Range Netting** 

Contingency Projects

Computer

Kitchen Equipment

Pumps

Capital Lease Maint

Capital Lease Carts

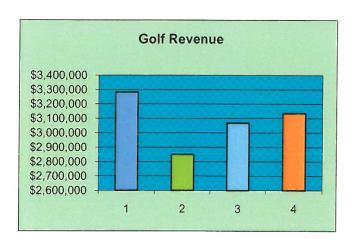
Contractually Bound Contingency Funds Deferred from FY11

#### Total Revenue Comparison FY 2011-2012

Year 1	Year 2	Year 3	Year 4
FY08-09	FY09-10	FY10-11	FY11-12
		Projected	Budgeted

Total Revenue

\$3,281,406 \$2,850,252 \$3,067,606 \$3,134,480



#### General Administration Expense Comparison FY 2011-2012

Year 1	Year 2	Year 3	Year 4
FY08-09	FY09-10	FY10-11	FY11-12
		Projected	Budgeted

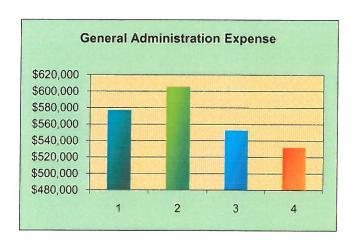
Total General Administration

\$577,282

\$605,735

\$552,639

\$532,062

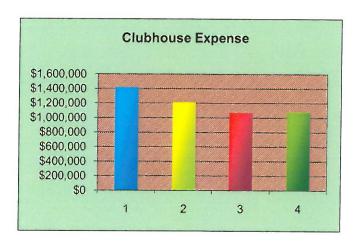


#### Clubhouse Expense Comparison FY 2011-2012

Year 1	Year 2	Year 3	Year 4
FY08-09	FY09-10	FY10-11	FY11-12
		Projected	Budgeted

Total Clubhouse

\$1,418,012 \$1,213,432 \$1,071,635 \$1,081,162



#### Course Maintenance Expense Comparison

FY 2011-2012

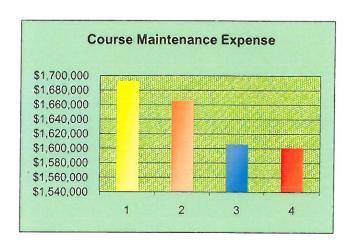
Year 1	Year 2	Year 3	Year 4
FY08-09	FY09-10	FY10-11	FY11-12
		Projected	Budgeted

Total

Course

Maintenance

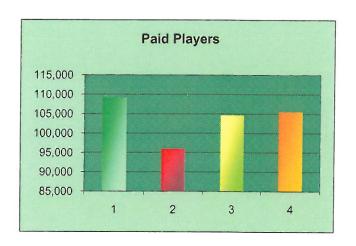
\$1,692,791 \$1,665,953 \$1,605,935 \$1,601,007



#### Paid Players Comparison FY 2011-2012

Year 1 FY08-09	Year 2 FY09-10	Year 3 FY10-11 Projected	Year 4 FY11-12 Budgeted
39,510	35,538	36,761	38,601
28,990	22,670	27,953	26,081
40,613	37,776	39,973	40,849
109,113	95,984	104,687	105.531

Babe Zaharias Rogers Park Rocky Point Total Paid Players







#### **Tradition Membership Plan Information**

Membership in the Tradition Membership Plan provides prepaid golf privileges at all (3) Tampa Sports Authority Golf Courses (Babe Zaharias, Rocky Point and Rogers Park). Membership includes walking privileges or ½ cart at the special rate of \$12.00 for 18 holes, \$7.00 for 9 holes or \$10 for twilight. This membership is valid for one year from date of purchase.

#### **Membership Fee Information**

- Monthly membership fees (non refundable) applicable under this plan as outlined:
  - o Single membership (7 days playing privileges) \$69.00 per month
  - o Family membership (Husband & Wife, 7 days playing privileges) \$89.00 per month
  - O Dependent Children under the age of 14 free (Added under the Family Membership) \$25.00 for each dependant between the ages of 15-18, per month.
- Monthly membership fees are due by the 1<sup>st</sup> of every month and charged to your credit card number on file. Cash and checks will not be accepted
- If an account goes unpaid for 20 days, the membership will be voided. An application fee 0f \$100.00 will then be required
- There will be no pro-ration of member fees
- Members are not allowed to suspend their membership, for any period of time during the length of this contract

#### **Tradition Membership Policies and Procedures**

- The Tradition Membership privileges are granted solely at the discretion of the Tampa Sports Authority (TSA). Sales of these memberships can be limited as TSA deems appropriate. TSA reserves the right to cancel the Tradition Membership Plan and this agreement at the end of one year
- All operations of the facilities and all policies of the Golf Course will be established and regulated by the TSA
- The Tradition Membership Plan will be awarded upon receipt of all fees and monthly dues
- Each member must check in at pro-shop and starter prior to play
- Dependent Children must have a full driver's license to operate golf carts
- A cap on the number of memberships can and may be established by the TSA
- TSA will establish all initiation fees, monthly and cart fees as deemed appropriate
- Membership privileges are restricted to normal hours of operations
- TSA has the right to restrict play on certain days and times for special use (including but not limited to tournaments, special events and maintenance of courses and practice areas)
- All members are subject to the rules, regulations and policies established by the TSA. Violation could result in suspension or revocation of membership without refund

Initia	
IIIILIa	1



Official Use Only Membership Numbers

#### **Tradition Golf Membership Plan Application**

(Please Print)			
Name:			
Last	First	Middle	
Address:			
Street Address	City	state	Zip
Email Address:			
Home Phone:			
I wish to purchase the Tradition Mer			0.425.00
Single Membership \$69.00 + tax	Family Membership (2) \$8	9.00 + tax Dependents #	_@ \$25.00 + tax
Tradition Membership Plan:			
<ul> <li>Provides prepaid golf privileges at</li> <li>Walking privileges</li> <li>Members ½ cart fee rate (18 holes</li> </ul>		t GC and Babe Zaharias GC	
The following persons are to be inc	luded under my Tradition N	Membership Plan:	
Name			
Name			
Name			
Name			
I have read the attached fact sheet con rules and regulations of the Tampa Spo	· · · · · · · · · · · · · · · · · · ·	, ,	o abide by all
Signature:		Date	
Signature.		Date	

#### **TSA Discount Golf Card 2011**

Enjoy up to 25% savings on every round of golf at Babe Zaharias, Rogers Park and Rocky Point golf courses.

- TSA Discount Golf Cards are offered for purchase and are usable for unlimited play for one year of date of purchase
- A special card purchase discount will be offered for residents of the City of Tampa. Proof of residency is required at the time of purchase
- A special green fee discount is offered to seniors over the age of 55. Proof of age is required at the time of purchase
- All card rates as well as green fees associated with the card are determined and can be changed at any time by the TSA
- Green fees for the day is included the day of the card purchase
- Junior golfer is defined as a high school student (or younger)

#### **TSA Discount Golf Card Rates 2010**

City of Tampa Resident - \$60

Family (2) - \$90

Non Resident - \$70

Family (2) - \$100

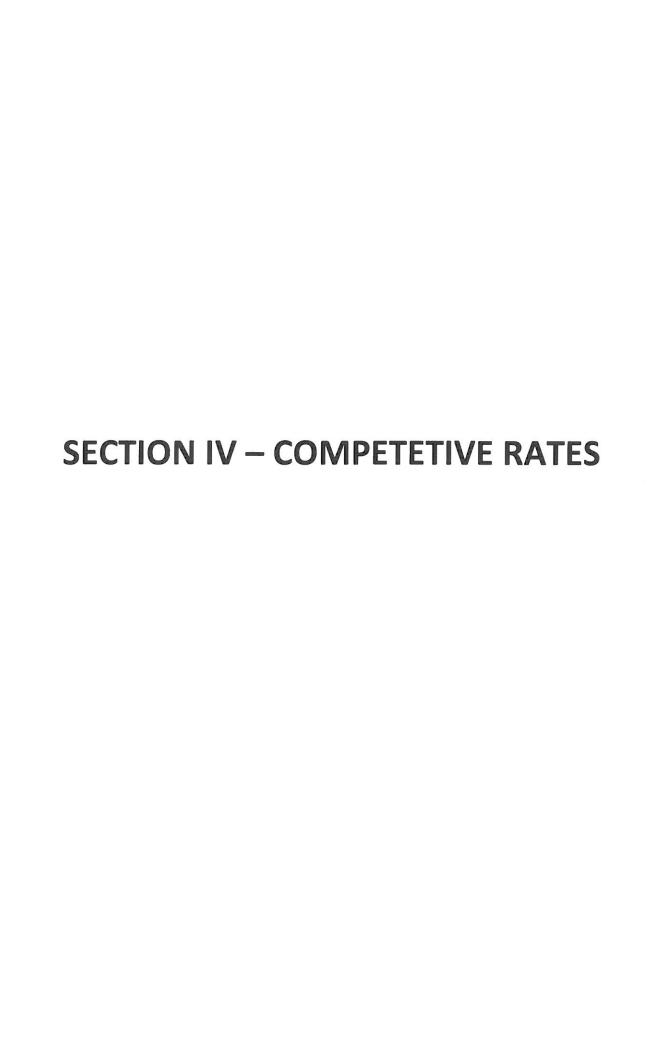
Junior dependant – N/C

Junior - \$25

Free round of golf with purchase of card

#### TSA Discount Golf Card 2011

Name(s):					
Address:	***				
City:	Zip Code:	_			_
Phone:	Renewal:	Y		N	
<b>E-Mail:</b> *The information above is correct and I agree to abid		f the T	ampa Spo	orts Au	thority.
Customer's Signature	Staff Signature				



### GOLF OPERATIONS COMPETETIVE SURVEY SEASON - WEEKDAY

COURSE	COUNTY	AM	PM	Twight	WALK
Westchase	Hills.	84.00	52.00/32.00	25.00	NO
Summerfield	Hills	41.00	31.00	22.00	NO
Heritage Harbor	Hills.	35.00	30.00	18.00	NO
Heritage Isle	Hills.	29.00	27.00	27.00	NO
Apollo Bch Golf & Sea	Hills	40.00	35.00	25.00	YES
Northdale	Hills.	34.99	29.99	19.99	YES
Bloomingdale	Hills	38.00	28.00	21.00	NO
Pebble Creek	Hills.	34.00	29.00	22.00	NO
Mangrove Bay	Pinellas	43.00	28.00	28.00	YES
Chi Chi Rodriquez	Pinellas	34.99	29.99	19.99	NO
Tarpon Springs	Pinellas	40.00/37.00	28.00	22.00	NO
Silver Dollar	Hills.	34.00	23.00	23.00	NO
Walden Lakes Lakes	Hills.	40.00	34.00	30.00	NO
Walden Lakes Hills	Hills	34.00	28.00	24.00	NO
Scotland Yards	Pasco	30.00	25.00	20.00	NO
Airco	Pinellas	38.50	35.00	28.00	NO
USF	Hills.	30.00	26.00	19.00	YES
Plantation Palms	Paso	35.00	29.95	29.95	NO
Rocky Point Regular	Hills.	33.00	27.00	22.00	YES
Babe Zaharias Regular	Hills.	33.00	27.00	22.00	YES
Rogers Park Regular	Hills.	33.00	27.00	22.00	YES
Rocky Point Card	Hills.	25.00	24.00	19.00	YES
Rogers Park Card	Hills.	25.00	24.00	19.00	YES
Babe Zaharias Card	Hills.	25.00	24.00	19.00	YES
Rocky Point Senior	Hills.	24.00	23.00	18.00	YES
Babe Zaharias Senior	Hills.	24.00	23.00	18.00	YES
Rogers Park Senior	Hills.	24.00	23.00	18.00	YES

January 24, 2010

## GOLF OPERATIONS COMPETETIVE SURVEY SEASON - WEEKEND

COURSE	COUNTY	AM	PM	Twilight	WALK
Westchase	Hills.	94.00	52.00/32.00	25.00	NO
Summerfield	Hills	48.00	35.00	24.00	NO
Heritage Harbor	Hills.	35.00	35.00	18.00	NO
Heritage Isle	Hills.	33.00	33.00	30.00	NO
Apollo Bch Golf & Sea	Hills	40.00	35.00	25.00	YES
Northdale	Hills,	39.99	32.99	19.99	YES
Bloomingdale	Hills	46.00	33.00	23.00	NO
Pebble Creek	Hills	42.00	32.00	22.00	NO
Mangrove Bay	Pinellas	43.00	43.00	28.00	YES
Chi Chi Rodriquez	Pinellas	34.00	29.99	19.99	NO
Tarpon Springs	Pinellas	40.00/37.00	28.00	22.00	NO
Silver Dollar	Hills.	34.00	34.00	23.00	NO
Walden Lakes- Lakes	Hills.	45.00	36.00	32.00	NO
Walden Lakes- Hills	Hills.	38.00	30.00	26.00	NO
Scotland Yards	Pasco	30.00	25.00	20.00	NO
Airco	Pinellas	38.50	35.00	28.00	NO
USF	Hills.	39.00	32.00	19.00	YES
Plantation Plams	Pasco	45.00	45.00	29.95	NO
Rocky Point Regular	Hills.	37.00	30.00	22.00	YES
Babe Zaharias Regular	Hills.	37.00	30.00	22.00	YES
Rogers Park Regular	Hills.	37.00	30.00	22.00	YES
Rocky Point Card	Hills.	30.00	27.00	19.00	YES
Rogers Park Card	Hills.	30.00	27.00	19.00	YES
Babe Zaharias Card	Hills.	30.00	27.00	19.00	YES
Rocky Point Senior	Hills.	28.00	25.00	18.00	YES
Babe Zaharias Senior	Hills.	28.00	25.00	18.00	YES
Rogers Park Senior	Hills.	28.00	25.00	18.00	YES

January 24, 2011

#### GOLF OPERATIONS COMPETETIVE SURVEY NON SEASON - WEEKDAY

COURSE	COUNTY	AM	PM	Twilight	WALK
Silver Dollar	Hills.	20.00	17.00	12.50	NO
Northdale	Hills.	26.00	21.00	17.00	YES
Scotland Yards	Pasco	27.00	22.00	20.00	NO
Chi Chi Rodriquez	Pinellas	28.00	22.00	15.00	NO
Heritage Isle	Hills.	29.00	25.00	22.00	NO
Tarpon Springs	Pinellas	29.00 /27.00	23.00	18.00	NO
Heritage Harbor	Hills.	30.00	27.00	18.00	NO
Mangrove Bay	Pinellas	30.00	23.50	23.50	YES
USF	Hills.	30.00	26.00	19.00	YES
Pebble Creek	Hills.	34.00	29.00	29.00	NO
Walden Lakes Hills	Hills	34.00	28.00	24.00	NO
Apollo Bch Golf & Sea	Hills	35.00	25.00	25.00	YES
Plantation Palms	Paso	35.00	27.00	27.00	NO
Summerfield	Hills	36.00	27.00	22.00	NO
Bloomingdale	Hills	38.00	28.00	21.00 /19.00	NO
Walden Lakes	Hills.	40.00	34.00	30.00	NO
Westchase	Hills.	59.00 /49.00	31.00	21.00	NO
Rocky Point Regular	Hills.	26.00	22.00	22.00	YES
Babe Zaharias Regular	Hills.	26.00	22.00	22.00	YES
Rogers Park Regular	Hills.	26.00	22.00	22.00	YES
Rocky Point Card	Hills.	21.00	17.00	17.00	YES
Rogers Park Card	Hills.	21.00	17.00	17.00	YES
Babe Zaharias Card	Hills.	21.00	17.00	17.00	YES
Rocky Point Senior	Hills.	19.00	17.00	17.00	YES
Babe Zaharias Senior	Hills.	19.00	17.00	17.00	YES
Rogers Park Senior	Hills.	19.00	17.00	17.00	YES

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#### GOLF OPERATIONS COMPETETIVE SURVEY NON SEASON - WEEKEND

COURSE	COUNTY	AM	PM	Twilight	WALK
Silver Dollar	Hills.	20.00	909 Taransas	12.50	NO
Scotland Yards	Pasco	27.00		20.00	NO
Tarpon Springs	Pinellas	29.00 /26.00	23.00	18.00	NO
Mangrove Bay	Pinellas	30.00	23.50	23.50	YES
Chi Chi Rodriquez	Pinellas	32.00	22.00	15.00	NO
Northdale	Hills.	33.00	25.00	17.00	YES
Heritage Harbor	Hills.	35.00	30.00	18.00	NO
Apollo Bch Golf & Sea	Hills	35.00	25.00	25.00	YES
Walden Lakes- Hills	Hills.	38.00	30.00	26.00	NO
Pebble Creek	Hills	39.00	32.00	32.00	NO
USF	Hills.	39.00	30.00	19.00	YES
Heritage Isle	Hills.	39.75	35.00	24.00	NO
Summerfield	Hills	44.00	31.00	24.00	NO
Walden Lakes- Lakes	Hills.	45.00	36.00	32.00	NO
Plantation Plams	Pasco	45.00	27.00	27.00	NO
Bloomingdale	Hills	46.00	33.00	23.00 21.00	NO
Westchase	Hills.	59.00 /49.00	31.00	21.00	NO
Rocky Point Regular	Hills.	39.00	27.00	22.00	YES
Babe Zaharias Regular	Hills.	39.00	27.00	22.00	YES
Rogers Park Regular	Hills.	39.00	27.00	22.00	YES
Rocky Point Card	Hills.	29.00	21.00	17.00	YES
Rogers Park Card	Hills.	29.00	21.00	17.00	YES
Babe Zaharias Card	Hills.	29.00	21.00	17.00	YES
Rocky Point Senior	Hills.	28.00	19.00	17.00	YES
Babe Zaharias Senior	Hills.	28.00	19.00	17.00	YES
Rogers Park Senior	Hills.	28.00	19.00	17.00	YES

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