



Capability Statement

Construction Management • General Contracting • Design/Build Services • Facility Support Services

CONTACT

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Chief Operating Officer

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NAICS CODES:

236220 – Commercial & Institutional Construction (primary)
238990 – All Other Specialty Trade Contractors
531210 – Facilities Support Services
531311 – Real Estate Property Managers
531312 – Non-Residential Property Managers
541611 – Administrative Management &
General Management Consulting Services
531210 – Facilities Support Services
238210 – Electrical Contractor
238220 – HVAC Contractor
561730 – Landscape Services



Construction Management.

General Contracting.

Design-Build Services.

We are a company of transformers...

transforming projects, teams and

relationships into results.

General Contracting.

Design-Build Services.

Facility Support Services.



THE COMPANY: WHO WE ARE

Transformers Associates, Inc. based in Gaithersburg, Maryland, was founded to provide the highest quality professional construction services to our clients. A small, highly specialized firm, our seasoned team brings decades of experience in major capital projects for clients that include historic sites, complex healthcare labs & campuses, Sensitive Compartmented Information Facilities (SCIF), Special Access Program Facilities (SAPF), and government facilities.

Our team consists of a core group of highly motivated professionals from Commercial Management, Business Operations, Engineering and Construction backgrounds. This mix enables us to offer a full range of services that are customized to each Client's project requirements, with each being offered on a standalone basis or as part of a turnkey solution. Further we have a full complement of qualified teaming partners and subcontractors to augment our in-house capabilities, which enables us to meet all project requirements.

Our ability to manage the entire process from cost controls & value engineering, project management & scheduling, through to construction and final approvals means that the entire process is seamless.

We are a boutique construction company that enables you to benefit from the personal, hands on attention you would receive with a small company, yet with the professionalism, stability and expertise of a larger construction firm.

Clients look to Transform for leadership, integrity, and a commitment to service. The success of your project is what drives us, whether it is for major building renovations, commercial tenant fit-out, ground up construction, or implementation of sustainable energy practices.

WHY TRANSFORM ASSOCIATES?

- Experience — 25+ years of project successes for our clients
- Strong A/E/C relationships throughout the United States
- Competency in all currently used industry scheduling applications



SERVICES: WHAT WE DO

At Transform Associates we develop cost-effective solutions that are functional, efficient and focused on exceeding client expectations.

CONSTRUCTION MANAGEMENT

Transform Associates provides quality construction management services to help our clients in managing the construction process. Our professional staff monitors construction activities to ensure compliance with contract documents, coordinate site activities, and review change orders on behalf of our clients. Additional Construction Management services include:

PROJECT COORDINATION

- Scheduling
- Subcontractor Coordination
- Safety
- Pre-Project Collaboration

QUALITY CONTROL

- QC Meeting & Site
- Walk Through
- Sub Qualification
- Testing Coordination

ADVOCACY

- Agent
- Quality Assurance
- Budget Compliance
- Scheduling

PROJECT FINANCIALS

- Owner Contract
- Budget Review
- Cash Flow Analysis
- Vendor Invoice Auditing

GENERAL CONTRACTING

Transform Associates has the flexibility and know-how to successfully coordinate, manage and supervise construction activities to ensure that the project is complete, safe, and properly built with strict adherence to the project requirements. Working in close partnership with owners, architects, subcontractors, and engineers, we provide responsive, hands-on leadership and consistent management throughout each project.

- Management and Site Supervision
- Subcontractor Administration
- Waste Management/Recycling
- Safety Program Administration
- Commissioning and Testing
- Safety Program Administration
- Permitting
- Cost Controls



DESIGN/BUILD

At Transform Associates we draw upon our decades of experience to create a design/build team customized to the needs and goals of your project. We work very closely with our team members, to include A/E's, subs, consultants and suppliers to provide a high level of quality and customer satisfaction on all of our projects. Our Design/Build team gives your project many advantages over traditional methodology.

- Single source of responsibility
- Total quality assurance
- Potential for cost savings
- Faster occupancy
- Productive team atmosphere
- Unified process

FACILITY SUPPORT SERVICES

At Transform Associates we focus on adding value to our clients' businesses by delivering superior, long-term solutions. We are dedicated to enhancing the overall productivity and efficiency of facility operations by applying industry knowledge, highly trained staff and cutting edge technologies.

- HV/AC, Flooring, Roofing, Plumbing, & Electrical Upkeep
- Waste Management
- Grounds Maintenance
- Janitorial
- Irrigation Systems and Maintenance

COMPREHENSIVE NAICS CODES LIST:

236220 – Commercial & Industrial Building Construction	531210 – Facilities Support Services
236118 – Residential Remodelers	531311 – Real Estate Property Managers
238190 – Other Foundation, Structure, and Building Exterior Contractors	531312 – Non-Residential Property Managers
238310 – Drywall & Insulation Contractors	541611 – Administrative Management & General Management Consulting Services
238320 – Painting & Wall covering Contractors	561210 – Facilities Support Services
238910 – Site Preparation Contractors	561720 – Janitorial Services
238990 – All Other Specialty Trade Contractors	561730 – Landscape Services

CLIENTS: WHO WE SERVE

PAST CLIENTS

- National Institute of Health (NIH)
- Canadian Embassy
- Kellogg, Brown, and Root
- Centex Construction Company

CLIENT EXPERIENCE

- Federal Agencies
- Military Installations
- State Agencies
- Municipalities and Airports



PERSONNEL: OUR LEADERSHIP

<i>Name</i>	<i>Title</i>
Bill Murray	Vice President & Chief Operating Officer

Bill Murray is the Vice President and Chief Operating Officer for Transform Associates. He is responsible for overseeing day-to-day operations and enhancing internal organization processes and infrastructure in the Gaithersburg office to ensure continuous growth. He is also responsible for managing work acquisition, client relationships and projects for Transform's commercial and government sectors. Bill has a wealth of construction management knowledge and experience, having served in every key role of a building construction project team, including Superintendent, Project Engineer, Estimator, Project Manager, Project Executive and Vice President.

<i>Name</i>	<i>Title</i>
Sanoj Dhamindranath	Director & Executive officer

Sanoj "O.J". Dhamindranath is a Director and Executive Officer of Transform Associates. He is responsible for developing new strategies, refining processes, developing systems, and expanding the use of cutting edge technologies and methodologies. His role includes diversification through acquisitions, joint ventures and new business opportunities, including real estate development and property management. OJ has over 15 years of experience leading cross-functional teams, driving results, and building high-level relationships.

<i>Name</i>	<i>Title</i>
David Sandler	General Counsel

David Sandler serves as General Counsel for Transform Associates Inc. As an expert in real estate, construction and corporate law, Sandler is responsible for representing Transform Associates on all legal matters. He has vast knowledge of the legal issues involved in the real estate arena, for which he has counseled on general business, commercial contracts, mortgage matters, title, landlord/tenant and corporate compliance and government. He has built a solid track record of forging successful working relationships with executive management teams.

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