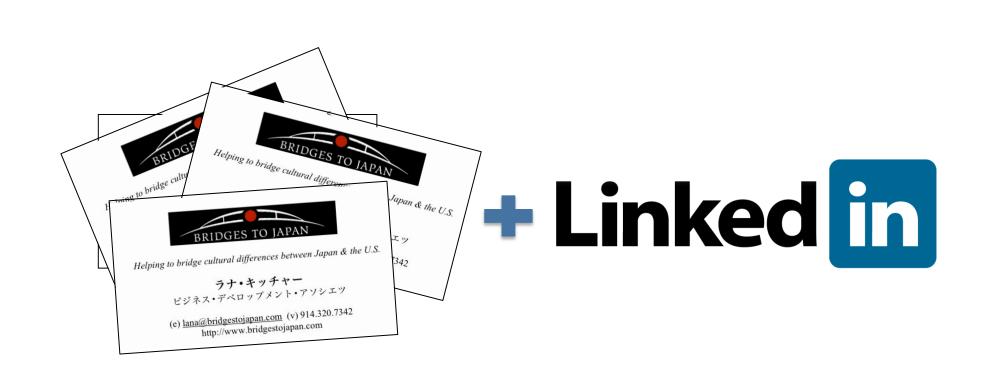
Making the Most of Your Network

JETAANY Career Forum 2013





What worked for me:

Redefine Networking

Networking

- meeting new people
- making connections
- keeping and <u>developing relationships</u> you already have
- utilizing commonalities
- teaching, giving, learning

From real people:

- "I met my boss at a meetup.com social event!"
- "I attribute my success to LinkedIn, but not the job boards just speaking with and reaching out to different people."
- "I started learning how to network when I stopped calling it "networking" and started calling it "meeting new people."
- "I found my current position by following the jobs posted on JETwit."
- "It's very unlikely that someone will say no to a free meal, and if they say no well, that's the worst that could happen."

Practice Activity

Topic ideas:

I need some advice about...

I want to learn more about...

How can I help you?

My/Your favorite knowledge or fields of interest are...

What I/you can do and love to do...

My/Your preferred place to live (sooner or later) is...

My/Your goal, purpose, or mission in life (or philosophy about life) is...

What groups/networks/affiliations we might share...

Questions?

Please feel free to reach out!

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Thank you!