

# Networking Reading List

## Have personally read and recommend:

- 📖 **What Color Is Your Parachute? A practical Manual for Job-Hunters and Career-Changers** 2014 Edition  
By Richard N. Bolles
- 📖 **Guerrilla Marketing for Job Hunters 3.0**  
By Jay Conrad Levinson and David E. Perry

## Networking related resources recommended by others:

- 📖 **Never Eat Alone: And Other Secrets to Success, One Relationship at a Time**  
By Keith Ferrazzi and Tahl Raz
- 📖 **Make Your Contacts Count: Networking Know-how for Business And Career Success**  
By Anne Baber

## Other books available:

- 📖 **Highly Effective Networking: Meet the Right People and Get a Good Job**  
By Orville Pierson
- 📖 **Business Networking: How to Build an Awesome Professional Network**  
By Mike Fishbein

## And if you are new to LinkedIn:

- 📖 **The Power Formula for LinkedIn Success: Kick-start Your Business, Brand, and Job Search**  
By Wayne Breitbarth